

Dear Members and Friends of GOGLA,

I would like to use this opportunity to invite you to the [4th International Off-Grid Lighting Conference and Exhibition](#):

The premier global event for the off-grid solar energy and lighting industry. The conference is organized jointly by GOGLA and the World Bank Group under Lighting Global. We will be delighted to welcome you to our largest event so far, from 26th until 29th October, 2015 in Dubai.



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The 4th International Off-Grid Lighting Conference and Exhibition aims to be the largest to date and will serve as the premier platform to showcase the most recent developments in the off-grid lighting and electricity sector. Major stakeholders from the industry will engage in discussions on the business models' evolution, product quality assurance, finance and investment, emerging market channels, partnerships, the role of telecoms in off-grid markets, product innovation for solar and DC appliances, and the role of donor funding, as we define the future directions of the market. We will use this unique opportunity to discuss how we can strengthen the sector, and tell the world about the impacts we realize.

The [registration](#) is already open, so do not hesitate to get your early bird tickets now. We offer GOGLA Members a 25% discount on the ticket price. Stay in touch with us for regular updates around the event, including the program and key speakers.

It was a pleasure to see many of you last month at the [3rd Off-Grid Energy Access Investor Conference](#). I believe that together with our partners for this event – Deutsche Bank and President Obama's Power Africa Initiative, we gathered a great group of people and had fruitful discussions on how to sustainably scale the off-grid electricity sector. We heard many of the challenges that companies have been facing and had the chance to elaborate on the key requirements which financiers set for potential investees. One of the main takeaways from the event was the need to harmonize performance indicators, to

enable companies and investors to 'speak the same language'. I would like to thank all of you who were there and contributed to the discussions.

Our next public activity will be at the SE4All Forum in New York. We will be present in the plenary events, where we will discuss the role of the public sector in scaling the off-grid market.

Koen Peters

Executive Director, GOGLA

GOGLA News

GOGLA Advocates for Quality Standards in the Humanitarian Sector

More than 10 million refugees around the world are living in UNHCR refugee camps. In the camps, they use biomass fuel (firewood, charcoal) for lighting, cooking and heating. The collection and use of biomass fuel imposes a number of serious risks [Read more](#)

Key Off-Grid Solar Stakeholders Come Together at the Premier Industry Event, Taking Place October 26-29

The Global Off-Grid Lighting Association is pleased to announce that the 4th Off-Grid Lighting Conference and Exhibition will take place between 26th and 29th October, 2015, in Dubai. The event is being organized by GOGLA, in cooperation with World Bank and IFC's Lighting Global Program. [Read more](#)

Solar Off-Grid Companies and Investors Discuss Future Steps to Unlock the Potential of Off-Grid Solar

Some 90 investors, off-grid solar companies and related organizations gathered at the 3rd Off-Grid Energy Access Investor Conference in New York to discuss future steps towards unlocking the potential of the industry. The event was organized by the Global Off-Grid Lighting Association, in cooperation with Deutsche Bank and Power Africa, and hosted by Fordham School of Law. [Read more](#)

GOGLA at East African Solar Energy Event

Koen Peters spoke at the [SolarMedia conference](#) in Nairobi on 10 and 11 March, which covered solar and off-grid electrification developments. Presentations from inter alia the Kenya and Uganda Ministries of Energy brought out that governments are increasingly

recognizing the role of decentralized power in increasing electricity access, even though they have only just begun thinking on how to fit this into national electricity strategies. [Read more](#)

GOGLA Seeks Senior Communications Adviser

With its advocacy and communication work, GOGLA seeks to realize international recognition for the benefits of off-grid lighting and sector-wide industry support. To strengthen its role as the voice of the industry, GOGLA is seeking a Senior Communications Adviser who will be responsible for coordinating GOGLA's communication and advocacy work. The Senior Communications Adviser will work closely with, and provide guidance to, a full-time junior communications officer. [Read more](#)

Other News



Governments Call for the Removal of Harmful Fossil-Fuel Subsidies

A group of eight countries known as the Friends of Fossil Fuel Subsidy Reform today released a Communiqué encouraging governments to prioritize the reform of fossil-fuel subsidies ahead of the United Nations Climate Change Conference in Paris this year. [Read more](#)



Press Release: Energy Access Ventures Fund launched: boost for access to energy in Sub-Saharan Africa

Schneider Electric in partnership with, CDC Group – the UK Department for International Development (DFID), European Investment Bank, FISEA – PROPARCO, OFID, and AFD-FFEM, announce the launch of the Energy Access Fund to improve access to sustainable energy in Sub-Saharan Africa. The new fund will transform lives and stimulate economic development across Africa by providing access to electricity for a million people by 2020. [Read more](#)



Lighting Up The World

More than a billion people across the globe still do not have access to electric lighting. Jon Cartwright talks to those who are turning to light-emitting diodes to supply this most basic feature of modern life. [Read more](#)



The Future of Mobile Money: Building Seamless Financing Options Through Clean Energy

Clean energy in developing economies rests with a seamless, ubiquitous, easy-to-use financing platform based on energy and mobile money. Wireless credit is a very important piece of that platform. [Read more](#)



Media Release: Innovative Investment Fund Launched to Accelerate Access to Off-Grid Energy Solutions

responsAbility Investments AG, an asset manager specializing in development investments, is launching a new investment fund in collaboration with founding partner Shell Foundation and anchor investor IFC, a member of the World Bank Group. The fund is dedicated to providing debt financing to fast-growing companies which promote access to decentralized modern energy solutions, primarily in Africa and Asia. [Read more](#)



Kenya: Orange Kenya, Greenlight Planet to Provide Solar Lighting to Kenyans

It is estimated that about 73 per cent of Kenyans live within 1-kilometre (0.6 miles) distance of a power transformer, yet only 18 per cent are connected to the grid. At its most basic level, Africa's energy poverty means there is often no electricity to power lights to study or to work at night. It also means no access to safer electric cooking and heating, powered health

centres, or electricity to run a business. [Read more](#)



Off-Grid Solar Firms Raised \$42 Million In The First Month Of 2015

Only one month into 2015, private equity firms, venture investors and development banks have poured \$42 million into off-grid solar companies working in developing countries. That represents two-thirds of all investments closed in 2014 [Read more](#)



Azuri Launches New Generation Solar Home Systems With HomeSmart Technology

Azuri Technologies has launched Quad, its latest generation of PayGo solar home systems, featuring HomeSmart, an adaptive control system that optimises output according to the user's energy usage patterns. [Read more](#)

Tigo To Bring PayGo Energy To Rural Tanzania With Lotus And Azuri

PayGo solar expert Azuri Technologies, leading mobile network operator Tigo and principal cellular retail operator Lotus Africa announce at Mobile World Congress their strategic partnership to bring integrated pay-as-you-go energy and mobile payment services to rural households in Tanzania. [Read more](#)



Nokero Launches the Workmate W100 Commercial Light

Nokero is proud to announce the launch of the Workmate W100 commercial light. The W100 was designed for the artisan fishing industry as well as other commercial applications in places needing durable, bright, prolonged light

such as rural clinics and street lighting. [Read more](#)

Nokero Builds Executive Team

Nokero recently hired Matt Clark as General Manager and Nathan South as Chief Market Officer. [Read more](#)

PHILIPS

Solar-powered LED luminaires from Philips can brighten the homes of millions

Royal Philips (NYSE: PHG, AEX: PHIA), the global leader in lighting and patron sponsor of the International Year of Light¹, is ramping up its portfolio of solar lighting solutions with the launch of Philips LifeLight, a new new zero-energy, solar-powered LED lighting range designed for homes in off-grid rural and semi-urban communities. [Read more](#)

Is This the Start of the Solar Revolution?

There's no doubt that the world is changing at a rapid rate, and the way we harness energy is changing too. Recent advances in solar technology are giving people all over the globe new ways to live and work without a centralized power grid. With access to a renewable, flexible, and now highly accessible energy source, what will humankind achieve in the near future? [Read more](#)



Solarway participation at the 10th Mobile World Congress

Solarway participated at the 10th Mobile World Congress held at Fira Gran Via, Barcelona. This year's edition reported an attendance of 93,000 visitors from 200 countries, setting a new record for the mobile telecom industry's premier event. The 2015 Mobile World Congress featured more than 2,000 exhibiting companies showcasing cutting-edge products and

services. [Read more](#)



WakaWaka, Habitat for Humanity and Sungevity Join Forces

WakaWaka, Habitat for Humanity and Sungevity join forces to provide off-grid houses in developing countries with safe light and electricity. [Read more](#)

New Publications



[Procurement of Off-grid Lighting Products - Guidance for Aid Organizations and Governments](#)

Publisher: Lighting Global

Date: March, 2015



[Off-grid Companies and Investor Profiles](#)

Collected by GOGLA

Last Update: March 2015

Please welcome our newest members



fenix intl



SUNLITE
EMPOWERING LIVES



Upcoming Events

April 2015

Solar & Off-Grid Renewables West Africa

21 Apr 2015 - 22 Apr 2015 Accra, Ghana

[More information](#)

May 2015

Sustainable Energy For All Forum

17 May 2015 - 21 May 2015 New York, USA

[More information](#)

June 2015

4th Symposium Small PV Applications

09 Jun 2015 - 10 June 2015 Munich, Germany

[More information](#)

GOGLA Annual General Meeting

14 Jun 2015 - 16 June 2015 Amsterdam, the Netherlands

Vienna Energy Forum

18 Jun 2015 - 20 Jun 2015 Vienna, Austria

[More information](#)

2nd Sub-Saharan Africa Solar Summit 2015

23 Jun 2015 - 24 Jun 2015 Dar es Salaam, Tanzania

[More information](#)

Tanzania Renewable Energy Day 2015

25 Jun 2015 - 26 Jun 2015 Masasi, Tanzania

[More information](#)

October 2015

4th International Off-Grid Lighting Conference and Exhibition

26 Oct 2015 - 29 Oct 2015 Dubai

[More information](#)